

## ABOUT US

Frontier is a UK-based business research and advisory company specialising in newly-emerging markets. We set up a Myanmar office in 2014 and provide subscription-based and custom services through a team of local and international staff.

- Our first subscription service, the **Myanmar Real Estate and Construction Monitor** ([realestate.frontiermyanmar.com](http://realestate.frontiermyanmar.com)), was launched in July 2014 and is now the sector's leading source of business information.
- In July 2015 we launched a second subscription service covering the energy and power sectors, called the **Myanmar Energy Monitor** ([energy.frontiermyanmar.com](http://energy.frontiermyanmar.com))
- In addition, we have carried out tailored in-depth reports on other sectors on behalf of local and international clients.

We plan to build upon this platform to develop our client base and broaden the range of services we provide in Myanmar.

## COUNTRY MANAGER ROLE

We are now seeking a Country Manager to manage our existing operations in Myanmar and implement our future growth plans. The main elements of the role will include:

- Managing existing research and sales staff and recruiting/training new hires
- Overseeing production and delivery of daily/weekly content
- Overall supervision of day-to-day office operations
- General business development, including meeting existing and potential clients
- Developing new product and service ideas
- Handling local budgets and incomings/outgoings
- Managing one-off research projects
- Attending relevant events, conferences, networking opportunities
- Reporting to and working closely with the company directors

The ideal candidate will have 5+ years of experience in a management role responsible for the overall operations of a growing company or organisation, including:

- Hiring staff across different disciplines and managing performance
- Experience of company administration basics, e.g. tax and legal filings, accounting
- Meeting targets for revenue/sales growth and for day-to-day content output
- Entrepreneurially-minded and able to think creatively
- Fluent in English, with local language skills a strong asset
- Excellent writing and editing skills, with attention to detail
- 10 years+ overall experience in a relevant sector
- Highly organised and comfortable with tight deadlines
- Confident in interacting with industry management and government officials

This is a full-time position in our Yangon office with a start date of early 2016.

Please send a CV and covering note to [beth.hepworth@frontiermea.com](mailto:beth.hepworth@frontiermea.com)